



premier

snapshot 

VISION
IN PRINT

" I feel we have all greatly benefited from the Premier Snapshot, some of your recommendations were implemented immediately you left our premises by a highly charged up team "

Max Moody, Zenith Media



Premier Snapshot is Vision in Print's diagnostic tool designed specifically to help printers identify what best can be done to improve productivity and competitiveness.

Your challenge

In an increasingly competitive marketplace, keeping customers and finding new ones depends on the ability to offer the highest quality and service with on-time delivery at the lowest possible cost. Excellence in every aspect of performance and service is crucial to the profitability of your business.

Our response

Companies seeking to perform at their best, often benefit from independent input. Vision in Print (ViP), in partnership with Premier Paper, has introduced Premier Snapshot, the definitive operations diagnostic for rapidly assessing the 'Best Practice' credentials of your business.

Sponsorship of this programme, by the Premier Paper Group, gives a cost-effective approach to speedy cost reduction. By covering 50% of the fees for every diagnostic delivered, Premier Paper will encourage more printers, of all sizes and sectors, to take the first step towards continuous improvement, higher productivity and improved profitability.

Premier Snapshot

Sponsored by The Premier Paper Group, Premier Snapshot is a short, sharp look at your operations with a view to improving productivity and competitive edge.

The programme gives a rapid assessment of your company's potential for improvement and its state of readiness to move forward.

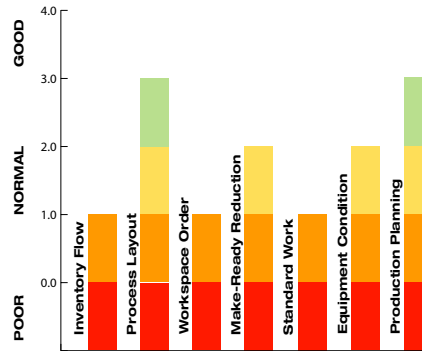
Premier Snapshot delivers a prompt report, with objective feedback and tangible evidence, of how your business compares with best practice in this and other industries. It also is an opportunity for you and your staff to discuss training on the appropriate 'lean' tools and techniques that will facilitate a culture of continuous improvement.

More importantly, Premier Snapshot identifies priority improvement areas to deliver costs reduction quickly, enabling senior management to build a more profitable base for future 'Best Practice' operation throughout your company.

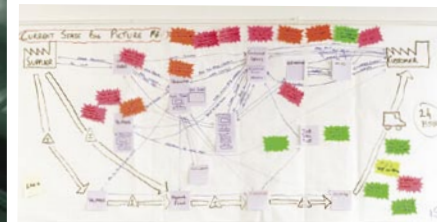


" I can't believe how much you picked up in such a short time, it was really good to see a third party interpret how we work. Some of the outcome points were real eye openers and food for thought "

Lee Hutchinson,
Debenhams Print Management



Example of the Organisation and Control scoring results



The ViP engineer will produce a 'current state map' depicting current processes and highlighting problem areas

*Premier Snapshot
is an operations
'health-check' for your
business, providing current
status and a long-term
roadmap for the future.*

Premier Snapshot – the programme

The Premier Snapshot takes one or two days, depending on the size of your company. Once complete, the findings become your roadmap to the future for improved productivity and enhanced competitiveness.

During the assessment, ViP engineers map the current status of processes in your business by tracking a typical product through your plant. This mapping process provides a highly visual representation of your value chain, identifying information flows and resources used.

From this model, it is possible to identify workflow issues that need to be addressed, as well as identifying important areas of waste that can be tackled.

At the end of the programme, our observations and findings are summarised:

- an assessment business audit based on ViP's model of 'Best Practices' in print
- a quantification of how your business is managed, including culture, organisation and control
- a review of your company's readiness for improvement.

Benefits downstream

Each printer, who has undertaken a subsequent ViP programme to address issues highlighted by Premier Snapshot, has benefited from a rapid return on investment within the first year. On average this has delivered a tenfold cost benefit in terms of increased added value.

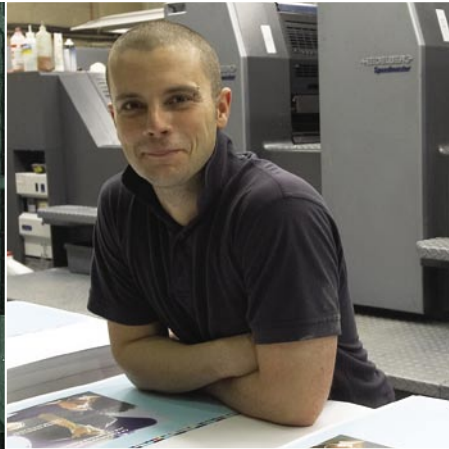
Companies involved in these improvement programmes have been able to assess the likely savings to be made.

Specific examples include:

- 50% improvement in stitching line makereadies
- 60% improvement in on-time delivery performance
- 28% reduction for sheet-fed press makereadies.

And that is the beauty of Premier Snapshot. It not only identifies where your business needs to move and what needs to be done, but it also provides the gateway into a new dimension of change that will have a positive impact on your business.





Through simple tools and techniques, 'Best Practice' harnesses the skills of your workforce to raise company standards to the best in industry.

'Best Practice' in operation

The spread of 'Best Practice' or 'Lean Management' philosophy throughout your printing business is increasingly important in an industry dominated by high technology, and under pressure by squeezed margins.

Very often, companies are quick to invest in the latest products but do not optimise their use through 'Best Practice' operation. From this standpoint, 'Best Practice' working needs structured implementation to ensure all employees have a comprehensive understanding of their role in its success and sustainability.

Printers that have already completed the Premier Snapshot diagnostic are able to embark on one or more of ViP's process improvement programmes. Your company could be one of the businesses that gain:

- speedy and substantial cost reductions
- much improved team competencies to deliver sustained change
- the first steps to implementing a culture of continuous improvement.



As one of the UK's largest merchanting groups, The Premier Paper Group has a close working relationship with the printing industry.

It understands the climate and challenges facing your business and firmly believes in the benefits of Premier Snapshot. Together with Vision in Print's additional support programmes, Premier Snapshot brings an outstanding opportunity to progressive printing companies in the UK.

Business support

The Premier Paper Group offers a wide portfolio of paper products, from respected manufacturers, as well as a variety of business-related services. It provides invaluable support to UK printers through an experienced team of business professionals, who are on hand to provide expert advice and assistance to the entire printing community.

Find Out More

Vision in Print

Vision in Print, the Print and Packaging Industry Forum, is a not for profit organisation with its own management board and the support of the DTI. Its role is to deliver improved productivity and competitiveness through two main activities: In-company process improvement programmes with Vision in Print engineers and 'Best Practice' studies to promote improved performance.

Vision in Print partners with all the major print trade bodies (including BPIF, ProSkills Print and Amicus GPMS) to ensure maximum impact in raising the competitiveness of the whole UK Printing Industry.

More information on these services is available on

www.visioninprint.co.uk

Vision in Print

29-35 Farringdon Road, London, EC1M 3JF

T: +44 (0)20 7915 8379 E: admin@visioninprint.co.uk

The Premier Paper Group

Premier Paper is a leading distributor of fine papers and boards in the UK, with a national framework of 7 branch offices and 6 specialist divisions.

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www.paper.co.uk or contact us on **T: +44 (0)121 313 7439.**